

# Selling Local Luxury with *Global* Connections



September 17, 2012

Don Scarlett  
Steve Zeris  
Judd, Ulrich, Scarlett, Wickman & Dean, P.A.  
2940 South Tamiami Trail  
Sarasota FL 34239

Dear Don and Steve,

I would like to express my gratitude to you both for the most phenomenal service that you have provided to me and to my clients with regard to the short sale that we just closed.

You have all of the qualities that anyone would wish for in these circumstances for an exceptional experience: professionalism, tenaciousness and brilliance. Plus, you take calls in early morning, in the evening, late at night, always.

After having sold this residence THREE times, it was your thorough approach that kept things together and brought to a culmination the sale of this home.

I would recommend you to anyone that must engage an attorney/team to negotiate a short sale.

With my sincere thanks and warmest regards,



Judy Kepez-Hays  
Coldwell Banker Previews International



Cell: 941.587.1700 • Direct: 941.387.1825 • Toll Free: 800.910.8728  
Email: [Kepezc@JudyHays.com](mailto:Kepezc@JudyHays.com) • Web: [LongboatKeyRealEstate.org](http://LongboatKeyRealEstate.org)

Coldwell Banker Residential Real Estate | 201 Gulf of Mexico Drive | Ste. 1 | Longboat Key | FL | 34228

